



BUSINESS DEVELOPMENT MANAGER POSITION

Within the Vrije Universiteit Brussel (VUB), B-Liver (<https://b-liver.org/>) is a strategic consortium that integrates the valorisation of liver cell biology, pathology and toxicology research.

The goals of the consortium encompass R&D collaborations with industry, procurement and management of EU and industrial research grants to support technology transfer, initiation of spin-off projects and optimal IPR management. In addition, B-Liver incorporates a strong focus on non-animal alternatives in scientific research with a focus on dissemination platforms and public outreach.

To support these activities B-Liver is looking for a full-time, post-doctoral level business developer to strengthen our team at the VUB Health Campus, Jette, Belgium.

ABOUT THE JOB

As the new Business Development Manager, you will fill an exciting and diverse position and be responsible for the initiation, development, and/or management of:

- New business, including identifying potential stakeholders and developing the valorisation roadmap for emerging technologies
- Network awareness and connections through representation at industry and biotech focused events, networking, conferences or through direct contact.
- The external visibility of the consortium, including via the website
- R&D projects, collaborative and fee-for-service, managing negotiations, timelines, deliverables and reporting
- Industrial and EU Grants
- Contracts and related negotiation and administration
- IPR, including patents and seeking licensing partners

PROFILE

- You have experience in technology transfer or business development
- You hold a PhD in biomedical, pharmaceutical or life science field, ideally with experience in liver toxicology and/or cell biology
- You are a problem solver with a can-do mentality, able to work independently or in a team
- You are well organised and very detail oriented
- You have excellent presentation and communication skills, both written and oral
- You are proficient in English, both written and spoken. A good knowledge of Dutch is a plus

THE OFFER

We offer a full-time contract for 3 years with the possibility for prolongation. At VUB we guarantee an open, inclusive and diverse workplace and we offer you the opportunity to (further) grow your career. On top of that, you will enjoy the following benefits:

- Maximal reimbursement of your home-to-work travel with public transport or by bike
- Hospitalisation insurance
- The opportunity to develop your skills through internal and external training opportunities
- Ecocheques
- An open and familial work environment with attention to your work-life balance and a unique holiday arrangement of 35 days (with full-time employment).

APPLICATION

Interested in this job offer? Send your curriculum vitae, motivation letter, a copy of your highest obtained degree (not necessary in case you are a VUB alumnus) and at least two professional reference contact details to:

Prof Tamara Vanhaecke – tamara.vanhaecke@vub.be

Dr Ruani Fernando – ruani.fernando@vub.be

To know more about what working at VUB means, take a look at <https://jobs.vub.be/> to discover everything about our campuses, advantages, strategic goals and colleagues.